

Loop Communications

HOW TO SUBMIT YOUR FIRST LEAD

CUSTOMER INFORMATION

Welcome to the team! To register every customer we'll need to know the business name, a primary contact name and email address for the CRM and quote preparation. Under no circumstances will anyone from Loop contact your customer without prior authorization from you.

PROPOSAL

ONBOARD

INSTALL

SUPPORT

1

2

3

4

Loop &
Partner

Loop

Partner

Loop

#1 MAKE AN INTRO

We are built to work directly with end-users. This means you can feel comfortable making an email or phone introduction, then we will pick up the process from there. We ensure you're kept informed of the progress and will reach out to you directly with any questions that may be a more technical aspect. The goal is for your customer to feel confident in the process and for you to not be in a position of failure! Include James McKinney, Brian Tolleson, or partners@loopcommunications.com in your introduction email.

OR

#2 SEND LOOP THE SPECIFICS

If you would rather present the quote to your customer, we're prepared to make that happen as well. Send over as many specifics as possible, such as the number of extensions, phone numbers, desired phone models (if needing hardware), and any unique requirements, such as integration with an existing intercom or door security. Don't feel like you need to be ready with everything, we'll ask if something's missing. With this info, we'll put together the quote and you can present it.

www.loopcommunications.com/current-partner-resources/

Get in touch:

800-586-0321

www.loopcommunications.com

